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**Philadelphia, USA, September 15, 1999** -- Primavera Systems, Inc., the leading developer of integrated, scalable, project management software solutions, today announced that it has formalized a strategic development partnership with Integrated Management Concepts (IMC) and C/S Solutions, Inc. (C/SSI) to strengthen cost/schedule performance management for customers in both commercial and government sectors, including the Department of Energy, Federal Aviation Administration, Department of Defense, and other organizations in the aerospace and defense industry.

The combined solution of Primavera Project Planner® for the Enterprise (P3e™), IMC's MicroFusion Millennium and C/SSI's wInsight will enable project and program managers to know at every step in the project whether the progress achieved to date is in line with the baseline plan. As early as the 15 to 20 percent completion point within a project, these managers can determine how efficiently the project is progressing and forecast the final range of costs for the project when it is fully completed. The union of these applications will allow cost/schedule professionals and project managers to review performance trends, generate statistical estimates at completion and adhere to recognized Cost/Schedule Control Systems Criteria (C/SCSC) or earned value standards for their projects.

Independently, Primavera's P3e offers project managers enterprise-wide project cost, schedule and resource planning and fundamental earned value analysis. "wInsight and MicroFusion Millennium are vital extensions to P3e's enterprise-wide project database," stated Joel M. Koppelman, president of Primavera. "While P3e delivers the essential project planning and control functions, many of our customers have a need for a historic, auditable, cost/schedule control system that meets federal regulations."

IMC's MicroFusion Millennium functions as an engine that joins the fundamental planning and scheduling of P3e with wInsight's earned value analysis capabilities. It provides complex period-based rate applications, the collection of actual costs and comprehensive earned value for both commercial and government reporting. Mark Tillema, president of Integrated Management Concepts, commented, "MicroFusion Millennium offers a powerful enterprise-scale solution for complex budget and earned value management scenarios. The relationship between our companies will provide users with a best-of-breed earned value software solution."

C/SSI's wInsight provides sophisticated performance measurement, reporting and analysis, and allows performance information to be shared with disbursed

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project teams over the Web. "C/S Solutions focuses on analyzing and presenting performance data so cost/schedule professionals and project managers can make timely business decisions," stated Gary W. Troop, president C/S Solutions, Inc. "Tight integration among wInsight, P3e and MicroFusion Millennium will give customers a powerful enterprise-level solution for measuring project performance."

Added Bruce Hennig, manager of program controls at Parsons, "Parsons Infrastructure & Technology Group Inc. currently uses and has integrated P3 2.0, wInsight, and MicroFusion Millennium into our earned value management system. We have been pleased with the results of this integration and look forward to the enhancements and benefits offered by Primavera Project Planner for the Enterprise, coupled with wInsight and Millennium."

For more information on the combined solution, interested parties can call John Garay, alliance manager at Primavera Systems, at (610) 949-6922, or e-mail [jgaray@primavera.com](mailto:jgaray@primavera.com)

#### **About Integrated Management Concepts**

Integrated Management Concepts is the publisher and distributor of MicroFusion Millennium for Windows 95/98/NT, a three-tier client/server application. IMC was established in 1991 by a group experienced in project management, Cost/Schedule control and systems development. The company's focus has been to use the experience of its core team to provide project managers with the tools they need to make sound business decisions. IMC offers a solutions-based approach in the integration of earned value information. The company provides expert talent in the training and support of MicroFusion Millennium and the integration of the application into the user's environment. IMC is located in Newbury Park, Ca..

<http://www.intconcepts.com>

#### **About C/S Solutions, Inc.**

C/S Solutions, Inc. was founded in 1993, and is the leading producer of integrated analytical tools for earned value, schedule and risk management. C/SSI tools engage Integrated Product Development team members and/or Control Account Managers in proactive cost, schedule and risk management of complex programs. The tool set includes Microsoft Windows 95/98/NT-based desktop versions, as well as Web-based components to share data via an intranet or the Internet. Customers who use C/SSI products include the U.S. Department of Defense, the U.S. Department of Energy, NASA, ARPA, Federal Aviation Administration, the Australian Department of Defense, and industry users world-wide including Boeing, Lockheed Martin, Raytheon, AlliedSignal, TRW, Hughes, Parsons, British Aerospace, Northrop Grumman and many others. More information about C/S Solutions and its products is available via the World Wide Web: <http://www.cs-solutions.com>.

#### **About Primavera Systems**

Founded in 1983, Primavera Systems, Inc. is the leading provider of innovative project management software and services to help customers successfully manage their projects and resources. The company serves a broad range of industries, including engineering, construction, utilities, energy, technology, telecommunications, chemical processing, financial services, manufacturing, aerospace and defense. Primavera's product line includes TeamPlay™, Primavera Project Planner® (P3®), Primavera Project Planner for the

Enterprise (P3e™), SureTrak Project Manager®, Webster for Primavera®, RA™, Expedition, Expedition Express, Primavera Enterprise Access Kit™ (PEAK), DataStore for Primavera™ and Monte Carlo for Primavera™. The company is headquartered in Bala Cynwyd, Pennsylvania with offices in Chicago, New Hampshire, New York, San Francisco, Hong Kong and London. More information about Primavera and its products is available via the World Wide Web: <http://www.primavera.com>.

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